

# EXECUTIVE SUMMARY JANUARY 2008

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#### Х Ε С U Т Μ Α Е V Ε U Μ R Υ S

New Consciousness Review ("NCR") is a destination site harnessing community collaboration to advance the best in conscious media. It is aimed at the 68 million US consumers pursuing lifestyles of health and sustainability plus millions more around the world seeking greater meaning, truth and inspiration.

68 million Americans

2005 on products for

Lifestyles of Health &

Sustainability ("LOHAS")

There are some 86,000

small or self-publishers of

books in the US producing

78% of all titles published

numbers were issued in

Mind/Spirit category alone

2006 under the Body/

• 59,000 new ISBN

spent over \$200 billion in

### **Platform for Change**

More and more people are recognizing that we are at a tipping point on our planet, and choosing lifestyles of health, sustainability,

and service to a greater good. Many of them are moved to express their vision for a world that works for all through books, films, songs and electronic media that deserve the widest possible audience. We believe that the platform and industry interface we are creating will assist in spreading the word about the best of them and in tipping the balance towards a positive future for humanity.

#### **Our Mission**

Our mission: the leading destination site for media that inspire an

awakening of personal and planetary consciousness. Pioneering the new media frontiers where print, film, radio, advertising, and the Internet meet, New Consciousness Review will be a leader in conceptualizing new ways for creatives to interface with conscious consumers seeking stimulating and meaningful information.

## Venture Highlights

The Internet, blogs and cellphones have created a many-to-many paradigm that has changed the nature of news, publishing, promotion and

distribution. NCR provides conscious media producers with an interface to the conscious community and an ideal launch platform for their books, CDs, DVDs, software and associated events. Both established and up-and-coming creatives, producers and support services can now have an impressive web presence with the interactivity and social interface of Web 2.0 as well a space in which to connect with each other.

Input from the professional and consumer community lets us easily cover massive amounts of content. The best new releases are highlighted through our *NC Best Seller List*, high

quality reviews, interviews, news, recommendations and more. Visitors explore the rich body of titles that grows daily in this conscious genre that we are defining. Here they follow developments in their particular areas of interest, keeping up with the news, people, events and recommended websites. Our social networking and profiles enable them to interact directly with established industry leaders, new voices and their peers.



#### **Market Trends**

- · An insatiable demand for knowledge and learning as keys to self-actualization\*
- Online communities driving word-of-mouth about products\*
- A new culture of consumer-generated online content\*
- Growth in self-publishing and print-on-demand

\*Top Ten Trends of 2007, the Natural Marketing Institute

## Business Model

A global destination site for the best in **Consciousness Media:** 

- Quality reviews and interviews on new releases
- Professional community pages providing cost-effective launch platform and nurturing environment for new titles, creatives and companies
- · Social Web interface between professionals and consumers
- New Consciousness Radio, newsletters, forums, industry news, events calendar, media kits, articles, advanced audio & video
- E-commerce storefront linking to the author's own site or to affiliated bookstores
- Premier advertising, sponsorship, partnering site for the New Consciousness

#### Income

Membership sales 40% Site advertising 30% Radio advertising 24% Newsletter 6%

#### **Customer Acquisition Strategy**

- · Cross-advertising with our syndicate of print publications & their websites - will roll out to 4 million readers
- Strategic alliances with e-lists of 10.5 million targeted consumers
- Affiliations with professional associations
- Compelling and customizable NC Newsletter
- Advanced search engine optimization design
- Profile-raising activities like sponsorship of programs and events aligned with our market

#### Management

Miriam Knight, CEO, for 7 years the publisher of a successful regional holistic journal and an entrepreneur with over 25 years of experience on three continents in creating new business models. Miriam was previously Technical Director of a \$60M industrial investment fund and VP of Finance and Administration of an INC. 500 software company.

Stas Rutkowski, Creative Director, a longterm Internet pioneer and innovator Stas has been instrumental in multiple successful "ahead-of-theirtime" Internet startups. He was Creative Director of the world's fifth largest ad agency for which he created a cutting-edge Internet division. During his 14 years in design, he garnered clients among leading fortune 500 brands. Among his honors was a global Echo Award for the Direct Marketing launch campaign for Adobe's InDesign 2.0.

#### New Consciousness branded features to keep visitors coming back:



compiled from our network of holistic bookstores



offering positive music and interview channels



sharing highlights of the week

New Consciousness Shops & Mags Finder

a directory of holistic magazines & bookshops

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#### **Capital Requirements**

The Company intends to raise approximately \$1,000,000 to cover the Company's initial capital requirements to fund an aggressive marketing launch, execute sales and operation strategies, and establish the solid foundation for success. The requested total, combined with \$67,000 currently invested by the principal to date, provides a sustainable cash balance to support business operations until specific profitability and sales benchmarks are attained. The Company anticipates a steady growth with significant net profit, which will be reinvested as leverage for continued partnership development and customer acquisition strategies, as well as overall business development of the Company.

A smaller investment we have modeled on the basis of a \$500,000 equity position would still permit launch on a more modest basis, and would be worth considering for an investor with the right strategic fit.

#### **Reviewing Additional Information**

As well as this Executive Summary New Consciousness Review has prepared a full business plan with complete financial models and additional information that would be relevant to potential investors. If you an interested in more information please contact us.

#### **Investor Return Strategy**

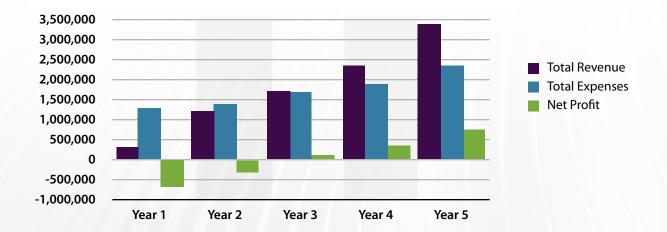
The majority of new funding will be developed through equity partner investment, with a attractive return on investment as outlined in the financial section of the business plan available upon request.

Based on sales forecasts and projections of business value, it is anticipated that invested equity and capital will yield dividends beginning in 2009. These funds would be distributed between ownership and equity partners according to vested percentages.

Ultimately, the appeal of the venture lies in a combination of the rapid growth of the Lifestyles of Health and Sustainability (LOHAS) market and the media serving this niche and the whole new consciousness sector, the growing cost of market entry for new titles, the massive and unique promotional support NCR offers their authors, and the rapid rise in Web traffic anticipated from NCR's strategic alliances.

#### **Financial Projection**

Based on current market activity, management projects NCR will realize \$326,000 revenue in year one, break-even in year two and \$3.3 million in year five. Additional planned products such as a visionary art destination site and physical and virtual conferences with a focus on education have not been factored in.



#### P R O T O T Y P E S C R E E N S



#### Additional Prototype Screens

Additional prototype templates at full size may be viewed at our presentation site at: <a href="http://www.360d.com/ncr">www.360d.com/ncr</a>.

User name: ncr Password: ncr123

